

HOW TO CHOOSE YOUR COURSES?

1. Attached with this document you will find the itineraries offered for next academic year 2018-19.
2. Each itinerary consists of different subjects. You must choose the itinerary that suits you best.
3. Once you have selected the itinerary, you will have to choose courses you want to be enrolled in:
 - a. If you come with an Erasmus + scholarship, you need to add a minimum of 30 ECTS
 - b. If you don't come with this scholarship, you must choose a minimum of 24 ECTS.
4. You will not be able to choose subjects of different itineraries.
5. Once you have selected the courses, you must send us your choice along with your application material.
6. The sending of your request does not imply the automatic allocation of places. The assignment will be confirmed by the staff of the office of International Relations through an email.
7. Registration will be done in order of receipt of applications.
8. Groups will be closed as soon as these are full.
9. Once we confirm you your enrollment in the courses you have chosen, you will not be able to make changes.

IMPORTANT ADVICE:

Exchange students must remain flexible as courses are never guaranteed due to prerequisites, classrooms capacity, time conflicts and class cancellations.

IQS reserves the right to modify courses in the last minute in the interest of academic development.

A1 ITINERARY

Code	Course	ECTS
15558 /15559	Spanish for business A1 or B1	6
53011	Business Law	6
53018	Financial Mathematics	4,5
53013	Human Resources Management	6
15549	Statistics I	3
15557	Economic Structure I	4,5
53010	Cost Accounting	6
53019	International Trade	4,5
53075	Innovation Management	4,5

B1 ITINERARY

Code	Course	ECTS
15558 /15559	Spanish for business A1 or B1	6
53075	Innovation Management	4,5
53019	International Trade	4,5
53036	Information Systems	6
53082	Data Science for Business	6
53023	Sales Management	4,5
53033	International Marketing	6
	Cross-Cultural Management with a Global Perspective	6

C1 ITINERARY

Code	Course	ECTS
15558 /15559	Spanish for business A1 or B1	6
53075	Innovation Management	4,5
53049	Entrepreneurship	6
53036	Information Systems	6
53082	Data Science for Business	6
53023	Sales Management	4,5
53033	Logistics Management	6
	Cross-Cultural Management with a Global Perspective	6

D1 ITINERARY

Code	Course	ECTS
15559	Spanish for Business 2 (B.1)	6
53013	Dirección de Recursos Humanos	6
53005	Márqueting	6
53018	Matemáticas Financeras	4,5
53008	Pensamiento Social Crisitano	3
53000	Comunicación Oral y Escrita	4,5
53037	Sociología del Consumo	6
53044	Inteligencia Emocional	3
53010	Contabilidad de Costes	6

Es posible combinar el itinerario D1 con asignaturas impartidas en inglés

A2 ITINERARY

Code	Course	ECTS
15558 /15559	Spanish for business A1 or B1	6
53009	Organizational Behavior*	6
53005	Marketing*	6
15551	Intro to Business Finance*	6
53056	Negotiating skills	3
53059	Person, Economy and Society	3
53029	Strategic Management	9

B2 ITINERARY

Code	Course	ECTS
15558 /15559	Spanish for business A1 or B1	6
53009	Organizational Behavior*	6
15551	Intro to Business Finance*	6
53005	Marketing*	6
53054	Globalization and Economic Integration	3
53049	Entrepreneurship	6
53057	Selling to corporations	3
53055	Leadership	3

C2 ITINERARY

Code	Course	ECTS
15558 /15559	Spanish for business A1 or B1	6
53048	Applied Corporate Finance	6
53049	Entrepreneurship	6
53029	Strategic Management	9
53054	Globalization and Economic Integration	3
53051	International Marketing	6
53059	Person, Economy and Society	3
53057	Selling to corporations	3

D2 ITINERARY

Code	Course	ECTS
15558 /15559	Spanish for business A1 or B1	6
53025	Business Ethics	4,5
53050	Financial Markets	6
53051	International Marketing	6
53054	Globalization and Economic Integration	3
53060	Christianity and Society in XXI Century	3
53055	Leadership	3
53048	Applied Corporate Finance	6
53049	Entrepreneurship	6

E2 ITINERARY

Code	Course	ECTS
15558 /15559	Spanish for business A1 o B1	6
53030	Financial Management	9
53050	Financial Markets	6
53048	Applied Corporate Finance	6
53051	International Marketing	6
53060	Christianity and Society in XXI C	3
53055	Leadership	3
53056	Negotiating skills	3
53059	Person, Economy & Society	3

F2 ITINERARY

Code	Course	ECTS
15559	Spanish for Business 2 (B.1)	6
53025	Ética y RSC	4,5
53044	Inteligencia Emocional	3
53027	Márketing Estratégico	4,5
53033	Investigación de Mercados	6
53009	Comportamiento Organizacional	6
53038	Ciencia, Tecnología y Sociedad	3
53043	Estructura Económica Avanzada	3
53016	Gestión de Operaciones	6

Es posible combinar el itinerario F2 con asignaturas impartidas en inglés